



**LAKELAND
COLLEGE**

TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS

NWTC Program: BUSINESS MANAGEMENT

Lakeland College Program: Business Administration- Sport Management Emphasis

Minimum GPA for admission: 2.0

Initial effective date:

General Education Courses

| NWTC | | | Lakeland | | |
|------------|--|-----------|------------|---|-----------|
| Course No. | Course Title | Credits | Course No. | Course Title/Field | Credits |
| 10-801-136 | English Composition 1 | 3 | GEN 110 | Composition I | 3 |
| 10-804-123 | Math w Business Apps | 3 | | An elective course | 3 |
| 10-890-101 | College 101 | 1 | | | |
| 10-801-196 | Oral/Interpersonal Communication | 3 | COM 111 | Fundamentals of Public Speaking | 3 |
| 10-809-198 | Intro to Psychology | 3 | PSY 200 | General Psychology/A Social Sciences course | 3 |
| 10-809-103 | Think Critically and Creatively | 3 | | An elective course | 3 |
| 10-809-172 | Intro to Diversity Studies | 3 | | A Social Sciences course | 3 |
| 10-809-195 | Economics | 3 | ECN 220 | Principles of Macroeconomics/A Social Sciences course | 3 |
| | Total general education credits earned: | 22 | | | |
| | Total transferable general education credits: | 21 | | Total general education credits accepted: | 21 |

Occupational Courses

| Course No. | Course Title | Credits | Course No. | Course Title | Credits |
|------------|--|-----------|------------|--|-----------|
| 10-102-158 | Business Principles | 3 | BUS 150 | Pathways to Success: An Introduction to Business | 3 |
| 10-103-121 | Micro: Word-Intro | 1 | | An elective course | 1 |
| 10-103-131 | Micro: Excel-Intro | 1 | | An elective course | 1 |
| 10-104-110 | Marketing Principles | 3 | BUS 350 | Marketing Principles | 3 |
| 10-105-102 | Career Planning | 2 | | An elective course | 2 |
| 10-101-106 | Accounting for Non-Accountants | 3 | | An elective course | 3 |
| 10-102-156 | Operations Management 1 | 3 | | An elective course | 3 |
| 10-196-189 | Team Building/Problem Solving | 3 | | An elective course | 3 |
| 10-196-193 | Human Resource Management | 3 | BUS 380 | Human Resources Management | 3 |
| 10-101-184 | Business Finance/Budgeting | 3 | | An elective course | 3 |
| 10-101-190 | Accounting-QuickBooks | 1 | | An elective course | 1 |
| 10-102-157 | Operations Management 2 | 3 | | An elective course | 3 |
| 10-105-103 | Career Preparation | 1 | | An elective course | 1 |
| 10-182-110 | Lean Operations Mgmt | 3 | | An elective course | 3 |
| 10-196-191 | Supervision | 3 | BUS 330 | Management Principles | 3 |
| 10-102-150 | Business Law and Ethics | 3 | BUS 410 | Business Law I | 3 |
| 10-102-160 | Global Business Management | 3 | BUS 284 | Principles of International Business | 3 |
| 10-102-199 | Business Mgmt Career Experience | 2 | | An elective course | 2 |
| 10-104-191 | Customer Service | 3 | | An elective course | 3 |
| | | | | | |
| | Total occupational course credits earned: | 47 | | Total occupational course credits accepted: | 47 |
| | Elective credits allowed: | 0 | | Elective credits allowed: | 0 |
| | Total credits required for graduation: | 69 | | | |
| | | | | | |
| | Total transferable credits: | 68 | | Total credits accepted at Lakeland College: | 68 |

NOTE: Transfer credits noted assume completed Associate's Degree.

Courses needed to complete degree at Lakeland College:

| Course No. | Course Title | Credits |
|--|---|-----------|
| GEN 112 | Composition II | 3 |
| MAT 130 | Intermediate Algebra | 3 |
| Complete a minimum of 3 credits from 6 of the following 7 categories (18 credits) | | |
| | Art, Music and Theatre | |
| | History and Political Science | |
| | Religion/Ethics | |
| | Mathematics | |
| | Natural Sciences | |
| | Literature and Writing | |
| | World Languages | |
| GEN 3XX | Core II: Exploring Human Condition | 3 |
| GEN 4XX | Core III: Shaping the Future | 3 |
| ACC 210 | Financial Accounting Principles | 3 |
| ACC 220 | Managerial Accounting Principles | 3 |
| BUS 301 | Management Information Systems | 3 |
| BUS 340 | Principles of Business Finance | 3 |
| BUS 491 | Business Policy and Strategy (WI) | 3 |
| ECN 230 | Principles of Microeconomics | 3 |
| MAT 220 | Probability and Statistics | 3 |
| ESS 144 | Introduction to Sport Studies | 3 |
| ESS 315 | Sport Marketing and Promotion | 3 |
| ESS 324 | Programming of Athletic Facilities and Events | 3 |
| ESS 410 | Organization and Management of Sport Programs | 3 |
| One of the following: | | 3 |
| | ESS 450 Essentials of Ethics and Law in Sport | |
| | ECN 301 Economics of Sports | |
| Total credits needed at Lakeland College to complete degree in the evening, weekend and online program: | | 66 |
| Additional credits required to complete the traditional on-campus program | | |
| BUS 400 | Business Internship | 3 |
| BUS 200 | Business and Professional Protocol | 2 |
| Total credits needed to complete the traditional undergraduate program: | | 71 |